

Job Title: Associate Client Engagement Manager

Education Level Required:

Bachelor's Degree in electrical engineering or related field

0~1 years after graduation from academic

*Job Description and Responsibilities:

- Participate and learn key client promotion activities such as seminars, Computex.
- Sales lead analysis and follow up.
- Understand and familiarize with Microchip Client Engagement plan.
- Understand and familiarize with Microchip system/client engagement software.
- Help other DM/CEM for client promotion.
- Learn and get familiarized with Microchip products knowledge and eco system tools.
- Get familiarized with international incoterms.
- Understand customer project cycle, lead time needed from stage to stage, and major milestone (EVT, DVT, PVT..) for RFQ, Design-In, or Design-Win .
- Understand project flow from OEM to ODM, ODM to sub-con, and Company's role.
- Understand MCHP organization and business unit org-chart, understand the relationship between different functional groups.

*Job Requirements and Mandatory Skills:

- MS office Word, Excel (Pivot table), PowerPoint, Teams, Cisco Webex
- Video editing tools, 影音平台軟體應用操作經驗者佳
- Excellent communication in English by reading, writing and verbal.
- External communication can bring trust and become MCHP value added client engagement advocate.
- Good summary by e-mail and by verbal communication, deliver consistence value information across different unit.
- 0~1 years candidate after graduation from academic with the knowledge of Microcontroller or Analog, or Communication or FPGA or Consumer electronic or IoT IC design-in related will be plus.